

Finnish TotalTV Measurement

First results and key learnings

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sanoma

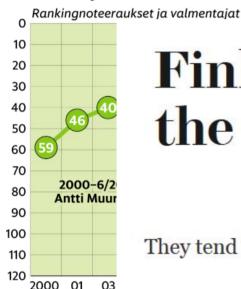
Taina Mecklin Research Director MTV Oy



Finland is the happiest country in the world, says UN report

Huuhkajien Fifa-ranking on vi

Nordic nations take top four places in happiness rankings, with annual study also charting the decline of the US



Finland Is the Happiest Country in the World, and Finns Aren't Happy about It

They tend to downplay positive emotions, which could paradoxically increase their satisfaction with life

Koonnut: HEIKKI MIETTINEN / HS, grafiikka: JUKKA HIMANEN / HS, lähde: Fifa

▲ Lake Vuohijärvi in Finland. The country has topped the UN's happiness rankings. Photograph: Alamy

Finland has overtaken Norway to become the happiest nation on earth, according to a UN report.





Timeline

From TV to Total TV

1987	2008	2014/2015	2016	2017	H1 2018	H2 2018
TAM with Finnpanel	TAM to include TSV 7Day	Video measurement /census data (comScore)	Contract with Finnpanel on TAM and TotalTV 2017-2019	Building up TotalTV calibration (Kantar)	In production 17th April lau and first resu Finetuning Analytics sof	ılts



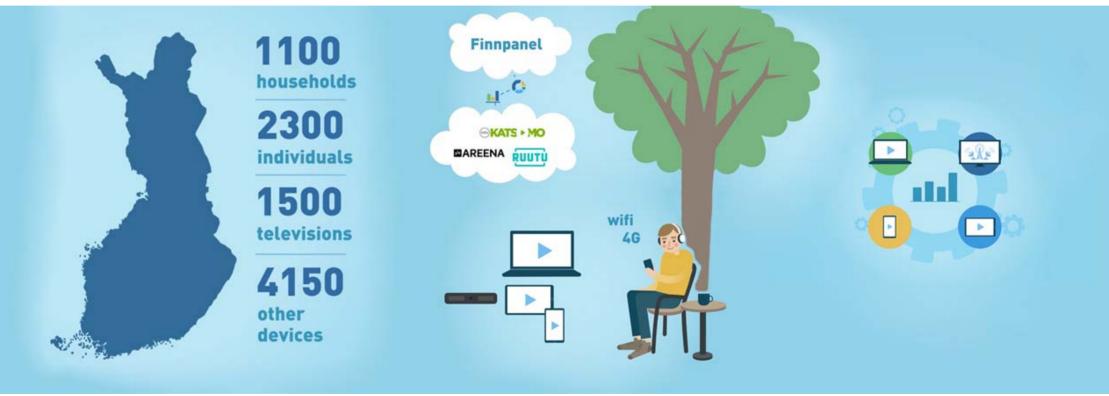




TotalTV Measurement

TAM panel with Focal Meter & census data from TV companies (via comScore)

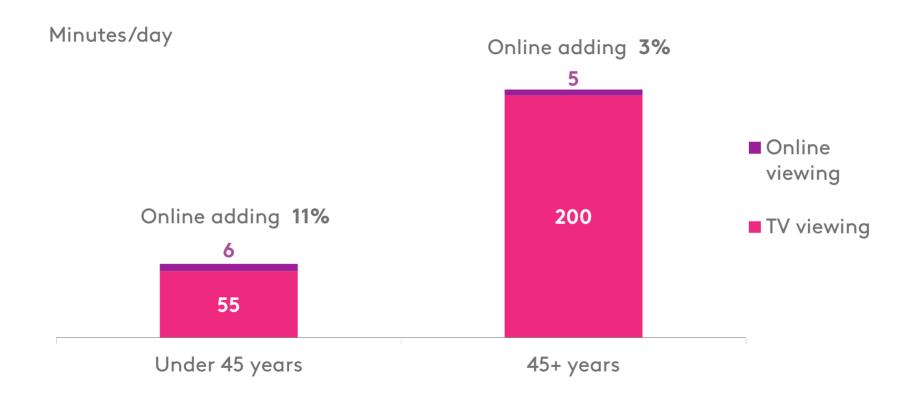






TV and online viewing during weeks 13-14 (2018)





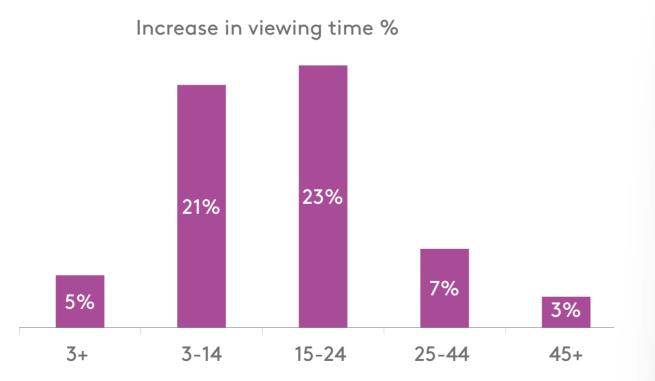






Additional viewing time from computers, tablets and smartphones – the biggest increase in the youngest age groups.





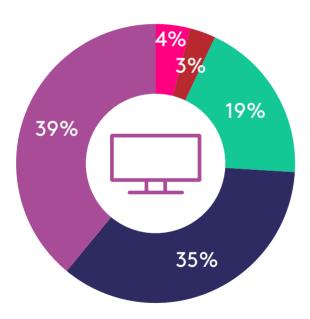




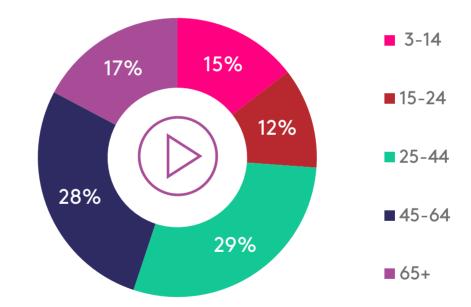


Online viewing profile is younger than linear TV

Viewing Profile for TV



Viewing Profile for Online





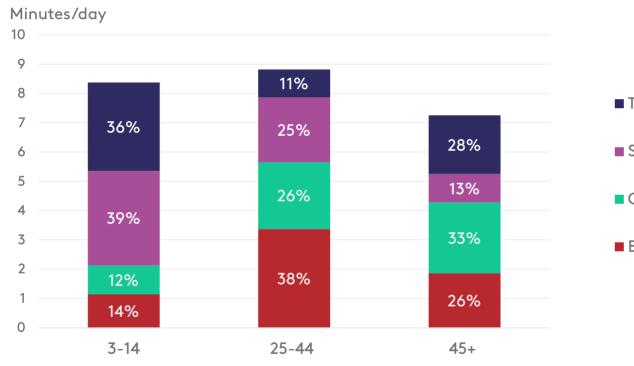






Device usage varies by age group









■ Computer

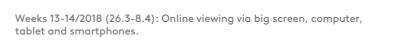
■ Big screen





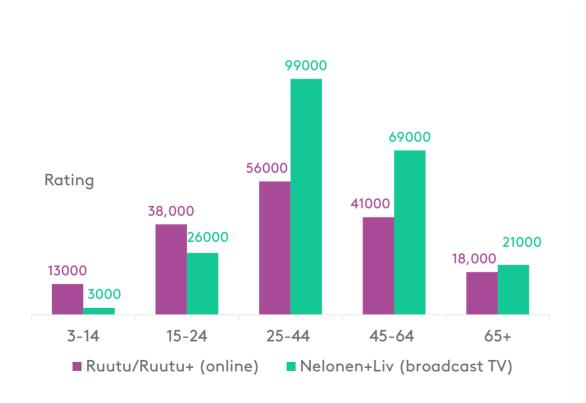






Temptation Island Finland: Episode "Kukas muikkeli tänne tuli?" Online rating 166 000













Key learnings

- 1. Consistent, stable, quality census-measurement is crucial.
- 2. Using the data:
 - Program level vs. advertising
 - Sorting out AVOD and SVOD content
 - Trading vs planning currency?
- 3. Comparability and extensiveness: who are participating and to what extent?
- 4. Producing target group information from a small panel is difficult and not as exact as we are used to. The size of your TAM panel makes a difference.
- **5.** It is more complex and It will take longer than you expected. ©





Next steps

- Improving the metadata on programs: consistent and complete, especially program genre
- Improving the calibration model with data of registered users
- Using census-data from different providers: common rules for video measurement & auditing
- Publishing the data market (agencies and advertisers) reaction
- Measuring advertising?





Thank You! #kmsummit